# BUSIN SS EXCHANGE



Vol 41, Edition 22 Weekly Publication August 14, 2025

# Accounting Leaders Weigh In on State of 2025 Construction Finance



Image by https://constructestimates.com

[ Article originally appeared in www.constructionexec.com ]

### By David McMillin

On the surface, accounting feels fairly simple: Add up the revenue, subtract the expenses and report where all the dollars are going. Today's construction industry, however, is anything but simple, and it demands the ability to take a deeper dive into the immediate details while looking well into the future to develop strategies for long-term success. As construction leaders juggle concerns about trade wars, labor shortages and stubbornly high interest rates, the most skilled CPAs are helping their clients do much more than manage their books.

Whether you're focused on the implications of potential tax incentives next year or trying to prepare to hand over the reins of your company ten years from now, perspectives from the financial experts in this piece—all of whom work for firms on CE's latest edition of the Top 50 Construction Accounting Firms—can offer a roadmap to a healthy balance sheet.

### TARIFF TALK

A 25% tariff on steel and aluminum turned into a 50% tariff. A 145% tariff on some Chinese goods dropped to 30%. A trade court blocked all of the new rules—and then, an appeals court reinstated them. As the on-again, off-again announcements of tariffs have created a sense of chaos for plenty of construction leaders, accounting firms have been working to help them navigate the uncertainty.

"We're talking to our clients about using as much data as you have available and talking to as many supply-chain partners as you can," says Brian Kassalen, CPA, CFF, principal with Baker Tilly and the firm's construction industry leader.

Some of those conversations have focused on the ability to get ahead of lead times that are getting a bit longer. Kassalen points to electrical contractors who are seeing price increases on wiring and opting to purchase inventory in advance. While he says that stockpiling supplies can create financial challenges with paying for storage, the tradeoff can make sense.

Continued on page 8

# Why building more homes near transit will transform lives across California

[ Article originally appeared in https://calmatters.org ]

### By Monica Rivera, CalMatters

Working families across California are getting pushed further away from opportunity — from cities and job centers with schools, health care facilities and amenities. Nowhere is this more evident than where I live, Los Angeles, the nation's second-largest metro area and one of the wealthiest regions in the world.

Thousands of Angelenos are stuck with costly, exhausting commutes because they can't afford to live near their jobs, burning through more than \$14,000 a year on transportation — much of it on car payments, gas and maintenance. This isn't an accident. For decades, our cities have systematically banned apartments and condos,

preventing working people from living near jobs and transit systems their taxes fund.

The solution is simple: reform land use and housing policies to allow more homes near transit.

I've spent my career helping people find homes — not just for the right square footage, but for homes that allow them to connect the rest of their lives. As a real estate sales manager, I've supported agents through over 1,000 home sales and seen the same struggle play out: families who want to live close to their jobs, childcare or aging parents — and can't.

In L.A. County, families earning the median income of \$88,000 can't afford sky-high rent, much less a median home price approaching \$1 million. They move farther out, sacrificing time, money and quality of life to keep a roof over their heads.

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 Meanwhile, taxpayers have spent billions expanding our transit network, adding stations in places like South Pasadena, Redondo Beach and East Long Beach. Yet red tape blocks housing near these stops, making it nearly impossible for working families to live near the infrastructure they've already paid for.

A bill in the state legislature, SB 79, offers a commonsense fix: requiring cities to allow more housing near transit — up to seven stories near subways and mid-rises near less frequent Metrolink stops. Projects that meet these standards would be streamlined for approval.

This approach puts money back in peoples' pockets. Families not reliant on cars save thousands yearly, which is often the difference between barely getting by and putting money towards their dreams — a college education for their kids, a retirement plan or even a GED or vocational certificate to change their career path.

My nieces are a clear example of what's at stake. My 19-year-old niece would wake at 3 a.m. to walk to the bus stop, transferring across four buses to make it to her 7 a.m. class at Rio Hondo College, often on little sleep. Her younger sister, working toward her degree at Cal State Long Beach, was balancing a part time job to afford \$50-\$60 each way on rideshares because of the lack of reliable transit near home.

We don't always call this displacement, but that's what it is. They weren't just priced out of housing — they were nearly priced out of access to education, work and opportunity.

More homes near transit reduces the risk of displacement. California's nonpartisan Legislative Analyst's Office found that Bay Area neighborhoods adding the most housing experienced half the displacement rates of areas that blocked development.

It's also critical for climate action. Cars and trucks account for 30% of the state's climate pollution, a figure that remains stubbornly high because so many Californians are forced to drive long distances. Research shows people who live near reliable transit or in walkable neighborhoods, drive half as much as those in car-dependent areas, reducing traffic, commute times and air pollution.

I'm old enough to remember when teachers lived near schools and nurses near hospitals. That didn't change because of their preferences — it changed because we banned the housing they could afford.

We've let perfect become the enemy of good, and working families pay the price. SB 79 is a step toward fairness: it lets people live near the infrastructure we've already built, and ensures good housing doesn't die in endless meetings.

SOURCE: https://tinyurl.com/25e9q3pl

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# **AI EVOLVING**

# Governor Newsom partners with world's leading tech companies

[ Article originally appeared in https://greenlining.org ]

Governor Gavin Newsom announced California has signed agreements with four of the largest technology companies in the GenAI sector, as the state continues to speed forward as the global leader in technology. Working with Google, Adobe, IBM, and Microsoft, the state will help train California's workforce for a wide range of jobs in AI, including preparing students in grades 9-12, community colleges and California State Universities for high-paying careers in these fields. These agreements — reached at no cost to the state — will also allow schools and industry partners to work together to make it easier for students to develop the skills they need to move from the classroom to the workforce.

This agreement will support faculty and students across the community college and California State University systems, and enable high schools across the state to modernize their curriculum offerings to provide students with the latest AI tools, foster networking and internship opportunities, and expand access to state-of-theart technology.

"AI is expected to touch nearly every aspect of the working world, so making sure California students are fluent in AI tools will give them a huge advantage as they start their careers," said Stewart Knox, Secretary of Labor & Workforce Development.

"Leveraging the state's leadership in technology to train the current and future generation of California workers positions us to remain the world's leader in emerging technologies," said Nick Maduros, Secretary of California Government Operations Agency.

"With agreements like these, we are doing what California does best – investing in the innovation economy to create new industries and new opportunities," said Dee Dee Myers, Senior Advisor to the Governor and Director of the Governor's Office of Business and Economic Development (GO-Biz). "Partnering with these industry leaders will further unlock opportunities for Californians to get the skills they need to advance their careers while ensuring employers have access to the most talented workforce in the nation."

"This new partnership with leading AI companies brings cutting-edge skills and tools directly to our students, faculty, staff, and communi-



ties—expanding opportunity and ensuring that Californians are prepared to thrive in the future world of work shaped by AI," said California Community Colleges Chancellor Sonya Christian. "As the largest workforce training provider in the nation, we play a pivotal role in developing California's talent and guiding the responsible and equitable use of Generative AI."

"On behalf of the California State University, I commend and deeply appreciate Governor Newsom's forward-thinking efforts to harness the power of artificial intelligence. The MOU we celebrate today and the CSU-Industry AI Workforce Acceleration Board it memorializes are at the very heart of the CSU's Artificial Intelligence Initiative, aimed at empowering faculty teaching and research, elevating the student experience, driving the state's future workforce and, most importantly, equipping our graduates with the essential skills they'll need to thrive in every field. We look forward to our continued

collaborative work – with the governor's administration, AI industry leaders, and CSU students, faculty and staff – as the CSU seeks to become a global model for an AI-empowered higher education system." – California State University Chancellor Mildred Garcia

### California's GenAI economy

California is home to 33 of the top 50 privately held AI companies around the globe. That figure signifies the state's undisputed leadership in the GenAI arena and highlights why it is critical that California continues to create economic opportunities for our students and integrate these partnerships into educational systems statewide. The agreements will help ensure California remains the location of choice for the world's most innovative companies by placing an emphasis on supporting startups — a critical component of the state's economic engine.

Recognizing GenAI is only the tip of the spear in the world of emerging technologies, the state is placing increased emphasis on sharpening students' skills to keep them competitive in today's workforce and ensure they use these emerging technologies safely and responsibly.

### Preparing tomorrow's innovators

Adobe, Google, IBM, and Microsoft have developed several programs they are sharing with educational institutions across the state, including providing cutting-edge AI software, sharing expertise as educators update curricula to reflect the latest technology, and supporting educational and joint research initiatives. This partnership will drive significant advances in educational opportunities, economic development, workforce enhancement, and innovation for all Californians. The solutions are voluntary and will be made available by the companies at no cost to schools and institutions.

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### **CALIFORNIA CERTIFICATIONS**

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# **CALIFORNIA SUB-BID REQUEST ADS**



P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 **Contact: Steve Platt** 

Email: <u>SteveP@srco.com</u> & <u>estimating@srco.com</u>

Sub-Bids Requested From **DBE, MBE, WBE** Subcontractors & Suppliers for: OWNER: SIERRA COUNTY WATERWORKS DISTRICT NO. 1, CALPINE WELL AND TREATMENT PROJECT **BIDDING AUGUST 27, 2025 AT 2PM** 

Scope Of Work: This project consists of the drilling and completion of a 570-foot deep public water supply well; the installation of a well pump and related equipment; the construction of a new well building with chemical feed, controls and telemetry and site work at well location site; the installation of approximately 1650-feet of 4-inch diameter C900 transmission pipeline from the new well building to a new water treatment building; the construction of a new water treatment building with filters, controls, backwash system and site work; the construction of a new 16,000-gallon bolted steel backwash tank; and installation of telemetry equipment at a remote tank site and one existing well site.

### DBE Work Available/ Items of Work:

Traffic Control, Concrete Pumping, Asphalt Concrete, Asphalt Paving, Reinforcing Steel, Pumping Plant Electrical Equipment, Generator, Well drilling & development, Fencing, Carpentry, Roofing, Painting, Doors, HVAC, Insulation, Heavy Equipment Rental, Demolition, Surveying, Sand & Gravel Supply, Concrete Supply, Doors & Frames Supply, Pipe Supply, Drainage System Supply, Storm Water System Supply, Material Testing Services, Dump Truck, Street Sweeper, Clearing & Grubbing.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 **Contact: Chris Martin** 

Email: ChrisM@srco.com & estimating@srco.com

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:

OWNER: CITY OF COLUSA CONSTRUCTION OF THE COLUSA NEW WATER PRODUCTION WELL. PILOT **TESTING. UPGRADES TO WELL NOS. 4. 5 & 6.** ABANDON WELLS 2 & 3 & WALNUT RANCH WELLS 1 & 2 **BIDDING AUGUST 26, 2025 AT 2PM** 

Scope Of Work: Work consists of installing a new well (Well No. 9) with an approximate capacity of 2,200 gallons per minute that will include treatment for iron, manganese, and arsenic as needed; abandon Well No. 02, Well No. 03 and Walnut Ranch Well; install iron and manganese treatment to Well No. 05; install odor control treatment to Well No. 06; and integrate Well No. 04 into the City of Colusa's supervisory control and data acquisition (SCADA) system.

### DBE Work Available/ Items of Work:

Electrical, Generator, Fencing, Aggregate Supply, Metal Structure, Misc Metal, Chemical Components, Underground, Piping; Valves, Tank, Roofing, Rough Carpentry, Concrete Construction, Concrete Supply, SWPPP, Traffic Control, Surveying, Demolition, Trucking, Testing, Doors, Painting, HVAC, Earthwork, Well Abandonment, Well Drilling, Well Pump Installation, Manganese Treatment System, Chemical Pump & Tank, Pumps, Permit, Tree Removal, Concrete Pumping, Rebar.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



SUMMIT PRESSURE ZONE SOUTH PIPELINE Bid Date: August 13, 2025

San Francisco public works contract. Prevailing wages are required on this contract. The prevailing wage rates available at <a href="http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm">http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm</a>. This project is also subject to compliance monitoring and enforcement by the Department of Industrial Relations. Work demolition, saw-cutting, concrete coring, hazardous materials handling, grading, excavation, shoring, fill, concrete, bolting, welding, pipeline, crane equipment, fencing, trucking, landscaping, and paving. IN ORDER FOR bid proposals to be considered please forward by August 13, 2025 by 1:00PM to the Mitchell Estimating Department. The bid turn in is at 2:00 p.m. In addition, please respond with an email with your intent to bid the project. **Email quotes to:** Cameron McGowan at cmcqdpena@mitchell-engineering.com



Requesting bids from CERTIFIED  $\underline{OAKLAND\ SLBE/LBE}\ Subcontractors\ for\ ALL\ APPLICABLE\ TRADES$ 34th AND SAN PABLO in Oakland

LABOR REQUIREMENTS: Prevailing Wage / Union Labor required for carpenters, laborers, operating engineers only / Local Hiring / Davis Bacon Wage Requirements / HUD Section 3

BID DATE: 8/19/25 @ 2 PM

BID DOCUMENTS:

All documents on BuildingConnected.

Contact estimating@cahill-sf.com, 415-677-0611 for invitation/information



Mesa Energy

Mesa Energy Systems, Inc. (DBA EMCOR Services / Mesa Energy) is preparing a bid as a Prime Contractor for the project listed below

Contra Costa Regional Medical Center Chiller Replacement

Contract No. 250-23016/WH576A
MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County) Goal Assigned is 30%

**OWNER: Contra Costa County** BID DATE: August 28th, 2025 @ 2:00 P.M.

Mesa Energy Systems, Inc is soliciting quotations from certified MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County), for the following types of work and supplies/materials including but not limited to: Insulation, Test & Balance, GC work, Demolition, Plumbing, Concrete, Electrical, Controls, Raw and Finished Materials, and Chiller and Generator Rental Equipment

Plans and specifications may be reviewed at our offices located at 14450 Doolittle Drive, San Leandro, CA, we can email to you, or at your local Builders Exchange. Email questions and bids to <a href="mailto:dkraft@emcor.net">dkraft@emcor.net</a> to the attention of David Kraft, phone 510-670-1690

When submitting any public works bid, please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project email <a href="mailto:dkraft@emcor.net">dkraft@emcor.net</a>, or contact your local Small Business Development Center Network (<a href="http://californiasbdc.org">http://californiasbdc.org</a>). Mesa Energy Systems tems, Inc is willing to breakout portions of work to increase the expectation of meeting the DBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. Mesa Energy Systems, Inc is an Equal Opportunity/Affirmative Action Employer.



W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Other Business Enterprise (OBE).

Los Angeles Department of Water & Power
Western Trunk Line - Phase 1
Bid No. 7972
Bid Date: August 21, 2025 @ 2:00 PM
Outreach: DBF/MBE/DBE
Senior Estimator: Ben Sebat (562) 928-6111
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Asphalt Cold Milling & Cap Paving, Traffic Signals, Sawcutting, Striping, Welding, Furnish Welded Steel Pipe, Furnish Earthquake Resistant Ductile Iron Pipe, Waterworks Supply, Furnish Aggregate Supply, Furnish Ready Mix Supply, Furnish Fiber Optic Conduit & Pull Box Supply, Trenchless Construction, Cathodic Protection, Trucking & Disposal, Welding Inspection, Survey, Cathodic Protection, Shoring, Equipment Rental

<u>NAICS Codes:</u> 212321, 237310, 237990, 238190, 238210, 238990, 327320, 331210, 332996, 484110, 532412, 541370, 541690

Plans & Specifications are available to review Monday through Friday 8:00 am to 5:00 pm at no cost at our office located at 4150 Long Beach Blvd, Long Beach, Ca 90807.

415U Long Beach Blvd, Long Beach, Ca 90807.

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, WBE and OBE quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE / OBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

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# **CALIFORNIA SUB-BID REQUEST ADS**



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Main Wastewater Treatment Plant Digesters 7, 11 & 12 Rehabilitation Specification SD-450 Owner: East Bay Municipal Utility District

Revised Bid Date: August 27th 2025 @ 2:00 P.M Engineers Estimate: \$10,000,000- 12,000,000

We are requesting quotes from all qualified DBE/ MBE/ WBE Subcontractors and Suppliers but not limited to: PIPE SUPPLIERS, STEEL PIPE SUPPLIERS, ELECTRICAL-BUILDING, FALSEWORK/ SCAFFOLDING/ FORMWORK, PIPE INSULATION, CONCRETE REPAIR, HVAC/ MECHANICAL, PAINTINGS/ COATINS, ROOFING, VALVES GUYS

### **Project Description:**

Work includes the following: (1) remove and replace linings (or coatings) on digester internal steel and concrete surfaces. (2) Electrical and instrumentation work required to replace or modify digester overflow temperature sensors for each digester. (3) Structural repair work on the underside (inside) of the Digester 12 cover. (4) Remove and install new digester insulated roofing system on Digester 10 and spot repair of roof insulation at specific digesters. (5) Install new Class 1 Division 2 wiring, panels, and controls equipment at the flares. (6) install HVAC system in the Dewatering Building. (7) area gas monitor sensors, and (8) other miscellaneous improvements in and around the digesters.

Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids or: estimating@n

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 9- Colorado- Rouse Project Contract No. 220021 Owner: County of Stanislaus Department of Public Works

Bid Date: August 20th 2025 @ 10:00 A.M.

Engineers Estimate: \$24,681,024

\*\*\*\*\*\*\* PLEASE NOTE THIS BIDS AT 10AM -

We are requesting quotes from all qualified MBE/ SBE/ WBE Subcontractors and Suppliers but not limited to: AGGREGATES, ASPAHLT, CONCRETE MATERIALS, SLURRY, PIPE SUPPLIERS, PRECAST MATERIALS AC OILS, ADJUST MH/ WV, CCTV, CONCRETE FLATWORK, CONCRETE PAVEMENT, CONSTRUCTION AREA SIGNS, DE-MOLITION, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, ENVIRIONMENTAL SEERVICES, ERO-SION CONTROL, FENCING, GEOTECH ENGINEERS, CORRUGATED MATAL PIPE, PLASTIC PIPE, LIME TREAT, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING, FDR

### **Project Description:**

The work to be accomplished includes constructing new curb, gutter, sidewalk, ADA curb ramps, drainage inlets, storm drain piping and manholes, sewer piping and manholes, sewer laterals, water mains, water services, fire hydrants, new pavement, full depth existing pavement replacement, and installing new street light assemblies.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: West Pipeline Inspection & Rehab Project - Ph. 2A Project No. 95084002

Owner: Santa Clara Valley Water District
Bid Date: August 20th, 2025 @ 2:00 PM
Engineers Estimate: \$18,000,000 - 27,000,000

We are requesting quotes from all qualified SBE Subcontractors and Suppliers but not limited to: concrete material, pipe suppliers, storm water systems pipe suppliers, precast materials, electrical – building, erosion control, pipe lining, landscaping/irrigation, manhole rehab, tree removal/arborist, trucking, painting/coating, valves/water main/ temp facility.

### **Project Description:**

Drain and remove water from West Pipeline. Perform work on the treated water transmission pipeline appurtenances at sixty-seven (67) sites, Furnish and install all materials to install new 48-inch piping and line valve, tree and grub removal, perform internal pipeline repair, prepare and coat all in-vault and exposed pipeline appurtenances and associated piping assembly components

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 10 – Bret Harte Project Contract Number 230005 Owner: County of Stanislaus – Department of Public Works

Bid Date: August 27th, 2025 @ 10:00 a.m.

\*\*\* PLEASE NOTE THIS BIDS AT 10AM – HAVE ALL QUOTES TO ESTIMATING NO LATER 5:00 P.M. AUG. 26TH,2025 TO ENSURE QUOTES HAVE BEEN RECEIVED AND REVIEWED \*\*\*\*

We are requesting quotes from all qualified MBE/SBE/WBE Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Concrete Material, Slurry, Low Density Cellular Grout, Pipe Suppliers, Draining Pipe Suppliers, Precast Materials, AC Oils, Adjust MH/WV, Analytical Testing, Asphalt Grinding, Concrete Flatwork, Construction Area Signs, Demolition, Erosion Control, Fencing, Sawcutting, Striping, Surveying, SWPPP, Traffic Control, Trucking.

### **Project Description:**

The work includes but not limited to: construct new curb, gutter, sidewalk, ADA ramps, drainage inlets, storm drain systems, water services, fire hydrants, new pavement and partial depth existing pavement replacement.

Engineers Estimate: \$18,000,000 Million

Project information, including plans & specifications can be found by contacting:

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

**Project: Lincoln Road Sewer Trunk Rehabilitation** Project No. UW21018
Owner: City of Stockton Bid Date: August 21st, 2025 @ 2:00 p.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

Aggregates, Asphalt, Concrete Material, Slurry, Low Density Cellular Grout, Pipe Suppliers, Precast Concrete Materials, AC Oils, Asphalt Grinding/paving/stamped, Sewer Bypass Pumping, CCTV, Chipseal/Slurry Seal, Construction Area Signs, Asphalt Crack Sealing, Electrical -Street Lights/Traffic Signals/Loops, Erosion Control, K-Rail, Manhole Lining/Coating/Rehab,Asphalt&ConcreteSawcutting&Markings, Surveying/Staking/Monuments, SWPPP, Traffic Control, Painting/Coatings, Sewer Pipe Abandonment w/Sand.

### **Project Description:**

The project will upsize approximately 3,000 linear feet of existing 36" diameter sewer line to a 42" diameter sewer line along Lincoln Road between Pershing Avenue and Alexandria Place

Engineers Estimate: \$5.6 Million

Project information, including plans & specifications can be found by contacting:

www.stocktonca.gov/pwbid or estimating@mountaincascade.co

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Lafavette Reservoir Tower Safety Upgrade Spec. No. 2175 Owner: EBMUD

Bid Date: September 17th, 2025 @ 2:00 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to: Low Density Cellular Grout, pipe Suppliers, Scaffolding, Divers, Steel Pipe, Construction Area Signs, Electrical-Building, Fencing, Hydroseeding, Misc. Metals, Trucking, Crane Rental, Valves/Water Main/Temp Facilities, Access Doors/Doors/Hardware/Gates & Actuators, Painting/Coatings, Roofing, Waterproofing, Concrete Repair, Bird Control/Netting.

### **Project Description:**

Work includes demolishing the upper portion of the tower and shortening it to El. 460 feet; removing the existing manual valve operators for gates; furnishing and installing new operators, slide gates, stems and stem guides and replacing trash racks and fish screens outlets; constructing a new metal control house with crane on top of the remaining tower; retrofitting the west conduit by replacing the entire existing 24-inch ID steel pipe within an existing 60-inch conduit, providing supports as required, and extending the pipe an additional approximately 70 feet to the dewatered tower; retrofitting the east conduit by furnishing and installing and encasing a new 36inch ID steel pipe and supports within the existing 60-inch conduit; and performing related required work.

Engineers Estimate: \$11 Million - \$14 Million

Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids or: estimating@

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

AUGUST 14, 2025 - AUGUST 20, 2025 SMALL BUSINESS EXCHANGE 5



# CALIFORNIA SUB-BID REQUEST ADS



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: DAVID CZECH An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ROUTE 101 - FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY FROM SAN MATEO COUNTY LINE IN EAST PALO ALTO TO 0.2 MILES NORTH OF COLMA CREEK BRIDGE IN SOUTH SAN FRANCISCO.

Contract No. 04-1Q5824, Federal-Aid Project ACNH-Q101(441)E

Disadvantaged Business Enterprise Goal Assigned is 22%
OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, MS 43, Sacramento, CA 95816

REVISED BID DATE: AUGUST 27, 2025 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Biologist Consultant, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Pipe Lining, Roadside Signs, Rumble Strip, Sign Structure, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material and Soil Densification (HDPE)

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 or email to <a href="mailto:dgcestimating@desilvagates.com">dgcestimating@desilvagates.com</a> to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="mailto:www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="https://californiasbdc.org">https://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909

Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: <u>www.desilvagates.com</u> • ESTIMATOR: VICTOR LE

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

ROUTE 99 – FOR CONSTRUCTION ON STATE HIGHWAY IN TEHAMA COUNTY IN AND NEAR LOS MOLINOS

FROM BUTTE COUNTY LINE TO LOS MOLINOW CREEK BRIDGE

Contract No 02-3H7704 Federal-Aid Project No. ACNH-P099(695)E

Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION • 1727 30th Street, MS 43, Sacramento, CA 95816

REVISED BID DATE: August 27, 2025 @ 2:00 P.M..

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGN, DELINEATORS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPENGRADE) MATERIAL, AND RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



REQUEST FOR QUOTES FROM SUBS AND SUPPLIERS FOR:

City of Fresno
Fresno Yosemite International Airport (FAT)
Runway 11L-29R Reconstruction Improvement Project
Solicitation #12502600

BID DATE: August 26, 2025 at 3 PM

Quotes must be received no later than Noon on 8/25/2025 for evaluation

We are soliciting quotes for the following scopes and items of work, including, but not limited to: Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, Underground Utilities, Fencing, Striping/Pavement Markings, Electrical, Asphalt Crack Seal, Grind/Groove PCC Pavement, Saw & Seal PCC, PCC Paving, PCC Demo, Aggregates (including: Crushed Agg Base, Uncrushed Aggregates, Concrete Aggregates & Sand), Ready Mix, Underground Pipe Products (RCP & CMP), Trucking, SWPP Plan & Materials, Paving Oil, Underground Precast, Street Sweeping, Traffic Control, Survey, Quality Control Testing and Airport Safety & Security Escort Services.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you would like copies for review prior to bid day.

ContractDocuments and related project information, including future Addenda, are available on the City of Fresno website. Copies of plans can be downloaded at the City's online website at http://www.fresno. gov Doing Business (to the top of the screen), Bid Opportunities which takes you to the PlanetBids portal for the City. There you can download for or contact us directly by email and we can provide a FREE Box ftp site link (by email request only). Please send the email request to NORCALBIDS@flatironcorp.com for access to plans & specs on our BOX ftp site. If you would like to speak to an estimator for a specific scope or work, please email us and we can schedule a virtual or in person appointment to review project docs.

Please email ALL Scopes/Quotes to: NORCALBIDS@flatironcorp.com

Flatiron Dragados West, LLC.

1200 Concord Avenue, Suite 465 Concord, CA 94520
Phone 707-742-6000 • Fax 707-746-1603
Equal Opportunity Employer
License No. 1134655



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Sutter County in Yuba City from Gray Avenue to Clark Avenue Contract No. 03-3J6804

Owner: Caltrans
Bid Date: September 17th, 2024 @2:00 PM ELECTRONIC BID

DBE Goal: 21%

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIALS, AC DIKES, AC OILS, ASPHALT GRINDING, CONCRETE FLATWORK, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, EROSION CONTROL, GEOTECH ENGINEERS, HYDROSEEDING, REINFORCED CONRETE PIPE, CORRUGATES MATEL PIPE, LANDSCAPING/ IRRIGATION, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING, ROAD SIGN/ SIGNAGE

Project Description:

The project includes, but not limited to signals and lighting systems, HMA, and curb ramps. inch ID steel pipe and supports within the existing 60-inch conduit; and performing related required work.

Engineers Estimate: \$2,630,000

Project information, including plans & specifications can be found by contacting: Plans and specs can be obtained at: <a href="http://ppmoe.dot.ca.gov/des/oe/weekly-ads">http://ppmoe.dot.ca.gov/des/oe/weekly-ads</a>

Or contact: <a href="mailto:estimating@mountaincascade.com">estimating@mountaincascade.com</a>
Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

### Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.** 

With a monthly readership of 24,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call **1-800-800-8534** or visit us at www.sbeinc.com



6 SMALL BUSINESS EXCHANGE AUGUST 14, 2025 - AUGUST 20, 2025



# **CALIFORNIA SUB-BID REQUEST ADS**



Project: Calpine Well and Treatment Project Owner: Sierra County Waterworks District No. 1 Bid Date: August 27, 2025 @ 2pm Bid Completion: 400 Calendar Days

TNT Industrial Contractors, Inc. is soliciting bids from Disadvantaged Business Enterprises (DBEs) for the Sierra County Waterworks District No. 1 Calpine Well and Treatment Project. As a prime contractor it is our intention to comply with the DBE participation goals established in the bid documents. We are seeking participation in the form of subcontractors, material suppliers and equipment vendors for the following:

Surveying, Rebar, Concrete, Grading, Paving, Fencing, Masonry, HVAC, Doors, Roofing, Underground, Landscape, Painting & Coating, Electrical and Instrumentation, Trucking, Concrete Pumping, Ready Mix Concrete, Miscellaneous Metals, Valves, Piping, Pumps, Arborist, Tree Removal, Site Work/Excavation, Aggregate Supply, and Temporary Facilities.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Plans and specifications can be accessed at https://www.sauerseng.com/Calpine%20Well%20and%20Treatment.html. Plans and specs can also be viewed at our main office located in Sacramento at 3800 Happy Lane.

Please feel free to contact Jeremy Taylor at 916-395-8400 with any questions concerning bonding, insurance, lines of credit, and job overview We look forward to your response

TNT Industrial Contractors, Inc. an equal opportunity employer California License # 622974



PROJECT: BALBOA RESERVOIR BUILDING A

Guzman Construction Group, Inc. (GCGI) team is requesting bids for:

- All Trades (EXCEPT Shoring, Fire Sprinkler, Elevators, Tower Crane)
Trades/scopes shall be considered Final Hard Bid and are anticipated to be awarded on this round of pricing

Address: 11 Frida Kahlo Way, San Francisco CA 94112.

Project Description: Building A will be the second affordable housing development at Balboa Reservoir with 158 affordable family units and one unit reserved for building staff. In addition to the residential uses, a large community facility, teen room, and small tot lot will be amenities available for residence. Approximately 68 parking stalls will be provided on-site along with 116 bicycle parking stalls with additional space for cargo bikes and e-bike charging. The building will be six stories of Type I-A construction.

Labor Requirements: This is a prevailing wage project. All carpenter and laborer trades must be to Sub-Contracting Goal: 25% SBE participation goal and 5% DBE / WBE / DVBE / OQBE participation

08/18/25 - Prebid Meeting at 10:00 AM (optional)

Microsoft Teams
Join the meeting now at this link https://tinyurl.com/29p5rqya
Meeting ID: 271 700 653 818 4
Passcode: nZ3iz3YG

Meeting 10: 271700 503 616 4
Passcode: nZ3iz3YG
09/11/25 – Bids Due 5:00 PM Thursday
02/2026 – Tentative Construction Start (Refer to Exhibit C)

cmalladi@guzmangc.com gfadden@guzmangc.com

Bid Documents: All documents for this bid can be downloaded from the project site on Building Connected, which you have access to via the email invite you received. Also, the project information is available at the following Box link: https://www.dropbox.com/scl/fo/duiasuas4q96fbnbdxmic/AAVbwoQYt9W1HtkFExo60Fs?rlkey=xn6j6tlic07vw4tx5l127pztc&dl=0



McCarthy is soliciting bids from qualified CBE (MBEs WBEs DBEs DVBEs) subcontractors and suppliers

Olive View - UCLA Medical Center Continuum of Care Facility Sylmar, CA

BID DATE: September 14, 2025

Carthy is soliciting interest from qualified subcontractors and suppliers to participate in the proposal phase of the project

Project description: The project will be constructed at Olive View-UCLA Medical Center campus located on the west side campus and on the corner of Hillside Drive and Bucher Avenue. It is the former site of various cottages which were demolished, and the parcel is now vacant. This project includes construction of the 3-story, 61,000 square foot Mental Health Facility with secure outdoor activity site and surface parking lot in adjacent space. The Mental Health Facility will be comprised of 3 programs with 16-beds each, for a total of 48 beds in a single 3-story building.

Our proposal will consider the development's placement among the larger campus and its ability to create a perimeter identity that recognizes the medical center and its relationship to the surrounding buildings. Make ready work for grading and fill should be taken into consideration as part of the scope of work. Additionally, the project will develop the site to provide limited on-site parking, utilities, and landscape/hardscape improvements between the project site and nearby Department of Agriculture buildings

Project Location: 14445 Olive View Drive, Sylmar, CA 91342

Work categories include: Site Concrete, Landscaping. Glazing, Paint, Flooring, Asphalt Concrete, Striping, Roofing, Structural Steel, Misc metals, Casework, Doors/Frames/Hardware

Key Subcontractor Qualifications: CA DBE Experience with Behavioral Health projects

Key Dates: Request for Proposals (RFP) to be issued to Subcontractors – 09/04/25 via Building Connected website; Proposals Due to McCarthy Building Companies – 09/14/2025.

This project requires:

- Prevailing Wages
   Community Workforce Agreeme
   Project Labor Agreement (PLA)

McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation. All qualified applicants will receive consideration for employment without regard to race, religion, sex, or national origin.

Please contact us if you have any questions regarding project specifics

Name: Todd Foos Title: Preconstruction Director E-Mail: tfoos@mccarthy.com

McCarthy Building Companies, Inc. 515 S. Flower Street, Suite 3600 • Los Angeles, CA 90071 License # 411173 O: (213) 655-1100 WE ARE AN EQUAL OPPORTUNITY EMPLOYER



5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Randy Bonino & David Kennedy Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE, Women-Owned Small Business, Disabled Veteran-Owned Small Business & HUBZone Small Business firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

> Pajaro Flood Risk Management - Reach 6 RFP No. W912P725BA012 Owner: US Army Corps of Engineers Location: Watsonville, CA Engineers' Estimate: \$25 – 100 Million REVISED BID DATE: August 20, 2025 @ 1:00 PM

Items of work include but are not limited to: Sheet Pile, CIDH, Rebar, Quality Control, Vibration Monitoring, Erosion Control, Fencing, Hydro Seeding, Rock Slope Protection, Survey, Reinforced Concrete Pipe, Steel

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



5225 Hellyer Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Erik Cushman Email: estimating@graniterock.com

REQUESTING SUB-OUOTES FROM QUALIFIED SBE & DVBE firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2025 Levee Repairs – San Joaquin River and Butte Slough Specification No. 24-06 Contract No. C51667 Owner: State of California, Department of Water Resources

Location: Tracy, CA Engineers' Estimate: \$5,000,000 BID DATE: August 20, 2025 @ 2:00 PM

Items of work include but are not limited to: Traffic Control. Staking / Survey. Tree Removal, Instream Woody Material, Irrigation, Seeding, Pole Cuttings, Erosion Control Fabric, Vibration Monitoring and SWPPP.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



O. C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR: AC pavement, guardrails, TMS, drainage systems, and ADA Hwy 101 San Mateo County CT 04-1Q5824

REVISED BID DATE: August 27, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, SWPPP, Stormwater Sampling, Analysis, and Annual Report, Stormwater Treatment BMP, Sweeping, Temporary Fencing, Asbestos Compliance Plan, Treated Wood Waste, Biological Mitigation, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Subgrade Enhancement Geotextile Class A1, Planting & Irrigation, Underground, Prime Coat, Tack Coat, Cold Plane AC, Drill & Bond Dowel, Structural Concrete, Bar Reinforcing Steel, Bridge Removal, Gross Solids Removal Device Linear Radial Type LR-1(8), Capture Housing with Stainless Steel & Misc. Iron & Steel, Temporary Barrier System (Mash TL-3), Rock Blanket, Slope Type Lk-1(g), Capture nousing with Stainless Steet a Misc. Iron & Steet, Ironary Barrier System (Misch Lt-3), Rock Blanket, Stope Paving, 8# Welded Steel Pipe (Jack or Bore), Vegetation Control, Remove Concrete Barrier, Rumble StripAdjust Utilities, Cured-In-Place Pipeliner, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, Crash Cushions, Striping & Marking, Maintain Existing Traffic Elements During Construction, Camera Systems, Fiber Optic Cable Systems, Modifying Variable Message Sign Systems, Electrical, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

AUGUST 14, 2025 - AUGUST 20, 2025 SMALL BUSINESS EXCHANGE 7



# **CALIFORNIA SUB-BID REQUEST ADS**



Requests quotes from qualified and certified DBE/SBE Subcontractors Service Providers, Consultants, and/or Suppliers seeking to participate on the following Project:

BART Silicon Valley Phase II Extension Program Contract Package 2 (CP2) Tunnel and Trackwork - Launch Structure Handrail

ADVERTISE DATE: August 22, 2025

OWNER: Valley Transportation Authority (VTA) CONTRACT NO.: V20221

PROJECT DESCRIPTION: The Project includes a 5-mile-long tunnel, extending from the terminus south of the recently opened Berryessa/North San José Station, through downtown San José along Santa Clara St., to the planned Newhall Maintenance Facility in the City of Santa Clara

PROJECT LOCATION: Santa Clara County, CA 2025 – planned; firm date will be available in RFPs and on BuildingConnected BID DUE DATE: September 3, 2025 - pla

SUBMIT QUOTES VIA: BuildingConnected POINT OF CONTACT: KSTJ PRE-BID BRIEFINGS (ONLINE): N/A PROJECT WEBSITE: www.KSTJV.com

KSTJV seeks Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) businesses for two distinct scopes to support Tunnel Construction. Bidders are encouraged to bid on one or both scopes. Scopes are planned to include the following, which may be adjusted:

- Fabricate and deliver steel handrail
- Install steel handrail

Non-DBE firms are encouraged to contract with a group of lower tier DBE/SBEs or individual DBE/SBEs

Plans are available through BuildingConnected (BC). If your company is interested in bidding any of the scopes listed above, please visit <a href="www.KSTJV.com">www.KSTJV.com</a> and fill out the Sub/Supplier List at the bottom of the page. From there, KSTJV will align the ompany capabilities to the bid packages. If there is a match, your company will be invited into the bid dashboard of the relevant bid package.

Subcontractors must possess & provide valid current California Contractor's License and DIR Registration numbers.

Compliance to federal requirement includes, but is not limited to:

- Clean Water State Revolving Fund (CWSRF) requirements
- American Iron and Steel (AIS) requirements
- Davis-Bacon Act and California Prevailing Wage requirements

Disadvantaged Business Enterprises (40 CFR Part 33) requirements

All successful bidders must comply with the Project Labor Agreement and provide proof of applicable insurance and bonding capability. Further information will be provided in the bidding documents

If you have any questions, please contact us at KSTJV@Kiewit.com

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to certified Disadvantaged Business Enterprise (DBE) firms, for the construction of:

East Bay Municipal Utility District -

Main Wastewater Treatment Plant Digesters 7, 11, & 12 Rehabilitation Engineer's Estimate: \$10,000,000 - \$12,000,000

Bid Date & Time: August 27, 2025 at 2:00 P.M.

Project Location: Oakland, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project:

Work includes the following: (1) remove and replace linings (or coatings) on digester internal steel and concrete surfaces. (2) Electrical and instrumentation work required to replace or modify digester overflow temperature sensors for each digester. (3) Structural repair work on the underside (inside) of the Digester 12 cover. (4) Remove and install new digester insulated roofing system on Digester 10 and spot repair of roof insulation at specific digesters. (5) Install new Class 1 Division 2 wiring, panels, and controls equipment at the flares. (6) install HVAC system in the Dewatering Building. (7) area gas monitor sensors, and (8) other miscellaneous improvements in and around the digesters.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA Kalie Kreischer, Estimating Coordinator

bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641 Subcontractors will be required to comply with all subcontract insurance requirements, which include

providing a waiver of subrogation endorsement to their worker's compensation insurance.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068



INVITATION TO BID Project: Contract No. 12-0S3804 Route 5 El Horno St to 405-5 Owner: Department of Transportation (CALTRANS) Bid Due Date: September 18, 2025, at 2:00 Federal-Aid Project: ACIM-0052(056)E

Request for quotes from Certified DBE Subcontractors and Suppliers for the following, but not limited to scopes of work: Aggregate Supply, Asphalt Paving, Bridge Demo, Clear and Grub, Cold Plane AC, Concrete Supply, Construction Area Signs, Electrical, Fencing, Ground Anchor, Landscape and Irrigation, Minor Concrete, Misc. Iron and Steel Supply, Misc. Metals Supply, Overhead Signs, PCC Material Supply, Pipe Supply, Pre/Post Construction Survey, QC Testing, Railing, Ready Mix Concrete Supply, Reinforcing Steel, Roadside Signs, Saw and Seal PCC, Slope Paving, Street Sweeping, Striping, Traffic Control Material als, Underground, and Water Truck

PLEASE SUBMIT QUOTES BY EMAIL TO SOCALBIDS@FDCORP.COM OR FAX TO (858) 271-1330
Plans and specifications are available, at no cost, from Caltrans <a href="https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=12-0S3804">https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=12-0S3804</a> (Registration Required). Additionally, plans and specifications are available to view at Flatiron Dragados Constructors, Inc. San Diego, CA and Chino, CA offices. Please call to make an appointment to view the documents.

This project has a 19% DBE Goal. In addition to request for participation from DBE subcontractors and suppliers, Flatiron Dragados Constructors, Inc. requests non-DBE subcontractors to provide lower-tier DBE participation. Bidders are required to indicate lower-tier DBE participation information to be evaluated as part of their quote.

Quotes must be valid for the same duration as specified by Owner for contract award. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Flatiron Dragados Constructors, Inc. intends to work cooperatively with all firms for scopes of work you are licensed and qualified to perform. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, and materials is available upon request. Additionally, please contact us if you require technical assistance.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron Dragados Constructors, Inc. Standard Subcontract Terms and Conditions and insurance requirements. A copy of the document in electronic format is available upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron Dragados Constructors, Inc. or any prior course of dealing between Flatiron Dragados Constructors, Inc. and a bidder, and unless waived in writing by Flatiron Dragados Constructors, Inc., Flatiron Dragados Constructors, Inc. reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron Dragados Constructors, Inc. in the amount of 100 percent of the bid to Flatiron Dragados Constructors, Inc. Flatiron Dragados Constructors, Inc. will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

Flatiron Dragados Constructors, Inc.
12121 Scripps Summit Drive, Suite 400, San Diego, CA 92131
Phone (760) 916-9100 / FAX (858) 271-1330 • Email: SoCalBids@fdcorp.com
Point of Contact: Samantha Rodriguez, Estimating Admin
WE ARE AN EQUAL OPPORTUNITY EMPLOYER

### SKANSKA | FLATIRON

Skanska-Flatiron A Joint Venture (SEJV) of 1995 Aqua Mansa Rd. Riverside CA is seeking bids from all interested firms, including certified DBEs for the below indicated scopes on the Airfield and Terminal Modernization Program - Roadway Improvements Project. Owner: Los Angeles World Airports (LAWA). Contract No. DA-5609 Main Works

Early Procurement (NEW BID PACKAGE)

Scopes of work include but are not limited to: Overhead Sign Structures Proposal due: August 25th, 2025, at 9:00am PST

Main Works Package 2 (BID DUE DATE EXTENSION)

Scopes of work include, but are not limited to: Fencing & Railings, Small Diameter CIDH Piles, Reinforcing Steel, Roadway Concrete Barriers, Bridge Deck Polyester Overlay, Bridge Deck Grooving, Concrete Flatwork, Wayfinding & Decorative Signs, Roadway Signing, Striping & Pavement Markings, Construction Area Signs, Water Quality Systems & Dry Wells, Bridge Demolition, Dry Utilities, Ground Improvements & Mass Soil Mixing, Wet Utilities, and Roadway Electrical. Proposals now due: August 18th, 2025, at 9:00am PST

Main Works Package 2 Buildings/Sepulveda POC Scopes (BID DUE DATE EXTENSION))
Scopes of work include, but are not limited to: CMU, Steel - Structural & Misc Metals, Decorative Fencing, Roofing Systems, Doors & Hardware, Aluminum, Glass & Glazing, Painting/Coatings, Elevators, Plumbing, HVAC, and Building Electrical

Proposals now due: August 18th, 2025, at 9:00am PST

Main Works Package 2 Suppliers and Service Contractors (Reminder)

Scopes of work include, but are not limited to: Aggregate Material, Bridge Bearings & Pads, Bridge Deck Drainage Materials, Geotextiles, Precast Stormwater Management Modules, Joint Seal Material, Miscellaneous Metal Bridge Materials, Precast Drainage Materials, Concrete Paving Materials, RCP Materials, PVC Materials, FES Materials, Ready Mix Supplier, Traffic Control Materials, Concrete Washout, Sawcutting, and Temporary Striping. Proposals due: August 15th, 2025, at 2:00pm PST

Plans & Specifications can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: https://bit.lv/ATMPLAX.

Should you have any questions or desire to quote on this project, please contact Ryan Solano, DBE Compliance Coordinator at (323) 303-6044 or ryan.solano@sfjvatmp.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to LAWA's DBE program. SFJV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <a href="https://www.skanskaflatironatlax.com">www.skanskaflatironatlax.com</a>. SFJV is an EEO/AA/Vet/Disability Employer.

# **Diversity Equity Inclusion**

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completedated and timed reporting, customized to match client needs.

8 SMALL BUSINESS EXCHANGE AUGUST 14, 2025 - AUGUST 20, 2025

# Governor Newsom partners with world's leading tech companies

### Continued from page 2

Adobe Initiative: Adobe and California are partnering to equip students and teachers with the skills and resources they need to thrive in an AI-driven world. Building on Adobe's long-standing commitment to supporting education, this initiative will expand access to Adobe's responsibly developed generative AI that is designed to be used in classrooms such as Adobe Express, Adobe Acrobat, and Adobe Firefly – as well as AI literacy content, programming and resources. This partnership will help ensure workforce readiness for the future by preparing students to become the next generation of innovators and leaders. View the Adobe MOU here.

"To create the future, today's students must learn to speak the language of tomorrow. That means not only having access to Adobe's world-class, classroom-ready AI-powered tools as they are creating, ideating, or studying, but also becoming fluent in AI itself. This is equally important for educators because when we invest in teachers, we invest in every student they will ever reach. By empowering both students and educators with AI skills and knowledge, Adobe is proud to take a critical step toward building an innovative workforce that thrives in the digital world of today and tomorrow." Mala Sharma, Vice President and General Manager, Adobe for Education.

Google Initiative: Google will help California residents develop tech skills through its extensive online AI training programs and continue to partner with government agencies across the state to transform citizen services, make data-driven decisions, and enhance efficiencies using GenAI. As a partner in this initiative, Google will support the

state's commitment to modernizing government and investing in its workforce. This includes increasing access to Google's Prompting Essentials course for students at no cost. Designed and taught by experts at Google, the online course is product agnostic, does not require a degree or experience, and teaches learners how to effectively instruct AL make the technology work for them, and responsible use. Additionally, Google will offer its no-cost Generative AI for Educators course to teachers across the state to help them personalize instruction. to meet student needs, develop creative lessons and activities, and save time on administrative tasks. This partnership builds on collaboration between California and Google to accelerate the adoption of GenAI at government agencies in the state and create new upskilling opportunities for the workforce.

"Generative AI is reshaping the future of work, revolutionizing industries and creating entirely

new career paths," said Matthew Schneider, Managing Director, Education, State & Local Government, Google Public Sector.

"By collaborating with California to make this technology more accessible to K-12 classrooms, higher education institutions, and innovative start-ups, we're empowering Californians with the skills and knowledge to thrive in the robust GenAI economy of tomorrow."

IBM Initiative: This initiative aims to integrate AI into career education programs across California's community colleges, explore opportunities for faculty training, and broaden access to industry-recognized credentials through IBM SkillsBuild.

Visit link for the full article: https://tinyurl.com/25h9w3w5

# Accounting Leaders Weigh In on State of 2025 Construction Finance

### Continued from page 1

"If they're looking to mitigate their risk, they may opt for a bit of a haircut by using cashflow to store materials and avoid being penalized on a project down the road," Kassalen says.

In some sections of the industry, however, there is no need to consider taking that haircut. Brad Werner, CPA, partner at Wipfli, says that some companies can deal with price instability due to overwhelming levels of demand from owners to get jobs done. "You still have such a supply issue in electrical demand for data centers, and there are not enough specialty contractors to deliver on all the work," Werner says. "Clients in the electrical space are telling us they believe they'll be able to pass on any increases of labor costs or materials costs to customers because they don't have any other options."

Looking ahead, there is one piece of potential good news for everyone in the industry: Kassalen believes that some suppliers—particularly for steel—may have already built in price increases after the initial unveiling of tariffs. "Maybe it's going to be a bit more stable going forward," he says.

# TAKING ADVANTAGE OF A FRIENDLY TAX ENVIRONMENT

Many of the most valuable provisions from the Tax Cuts and Jobs Act of 2017 are scheduled to ride off into the sunset at the end of this year. Josh Billiard, CPA, CCIFP, partner at Plante Moran, says that many of his clients—particularly the small, closely held contractors—have been concerned about the return to a pre-2017 framework. Billiard points out that the arrangements for bonus depreciation and the deduction for flow-through entity income included in the TCJA "helped manage their tax liability while encouraging them to expand and invest."

But those concerns will likely be laid to rest soon. Billiard expects contractors to see benefits from the recently approved One Big Beautiful Bill Act.

In addition to incentivizing contractors to invest in new equipment with favorable bonus depreciation rules, Carl Oliveri, CPA, CCIFP, CFE, partner, construction practice leader at Grassi, believes the legislation's plans for research and development tax incentives will encourage more companies to spend money on opportunities to develop better building processes and materials.

"The research and development credit is more powerful than a deduction because it's a dollar for dollar reduction of your taxable income," Oliveri says. "Anybody who innovates their process can qualify for it. The nice thing is that you don't always have to be successful."

Oliveri has seen clients score big benefits from the credit, which allows companies to claim a credit of 8% of qualifying wages. For example, a contractor that specializes in exterior facade waterproofing set up a wind tunnel in a warehouse to test solutions that could prevent copper rusting. After failing a few times, they eventually uncovered a combination of coating that worked and managed to help fulfill the demands of a project with new copper panels and shingling on Staten Island.

In recent years, Oliveri says that contractors have shied away from taking advantage of the credit due to the requirement to capitalize the expenses and a concern about triggering an audit. However, the OBBB legislation aims to restore the ability to deduct the wages and get the tax credit—what Oliveri calls "two bites at the apple." The other good news: It doesn't increase the likelihood of an audit.

"The government wants you to use it," Oliveri says. "As long as you aren't doing anything egregious—a plumbing contractor testing out electrical systems, for example—it's not a default audit trigger."

### PLANNING FOR THE NEXT GENERATION

While a friendly tax code can alleviate some of the challenges of today's business environment, the challenges of designing and building aren't going away—a fact that's making more owners put "figure out what's next" at the top of their to-do lists.

"We see a lot of contractors in the second or third generation [of ownership] wondering, 'Do my kids want to deal with what I'm dealing with?'" Kassalen says. "A lot of times the answer is not really"

With that in mind, Kassalen says that owners who are developing a framework for an exit strategy is becoming "an increased area of focus." He has seen a lot of contractors form employee stock ownership plans "as a way of taking some money off the table and putting in their pocket while also giving some ownership to their employees."

Oliveri has also noticed a surge in ESOP interest over the past year. When Grassi conducted its biennial survey of contractors, architects and engineers in 2024, ESOPs weren't really on the radar: Just 29% of respondents had adopted or bothered to consider the structure. Now, he typically talks to a contractor about the process for setting one up at least once a week.

Part of the push to embrace an ESOP is its aim to solve the industry's labor challenges. "It's a great strategy to attract talent," Oliveri says. "They have an opportunity to be an owner-operator in a really innovative industry while the outgoing owner gets to maintain their legacy."

The biggest upside comes down to what a company pays the government. "You really transform your company from a for-profit entity to a qualified retirement plan," he says. "When you get to that point, you pay no federal or state income taxes."

Getting there isn't a speedy process, though. Oliveri says the entire process can take up to a year. The first step involves a feasibility study to determine if the company's balance sheet is strong enough to deal with debt. "There's a lot of administrative red tape," he says. "You need to get financing and get somebody to pay out the outgoing owners. You have to figure out whether it will be seller debt, bank debt or a blend of both."

For owners interested in the move, they'll also need to figure out an important plan for what happens after the ESOP structure is officially in place. "Nobody tells you what to do on day two," Oliveri says. "For owners who always ran the company their way, it's a new ballgame. They have stakeholders and a board of directors. Everything has to be run as if you're a publicly traded company."

### THAT TWO-LETTER WORD

No matter what the next generation of leadership looks like, there is one common thread that unites every current member of the industry: a need to make sense of the real implications of AI. Research from automated accounts payable firm Yooz shows that the construction industry has shown the highest resistance to AI advancements, far outpacing other industries such as manufacturing, logistics and finance in an overall fear of AI.

Werner says the findings of Wipfli's most recent technology survey—which included more than 300 respondents in the construction industry—reveal a disconnect between how companies feel about their AI adoption and the actual results. "They're grading themselves fairly generously," he says. "The truth is most middle-market and lower-middle-market construction companies don't have the sophisticated IT leadership needed to wrap their arms around how to use AI to address some of their productivity challenges."

While AI may sound daunting, the construction industry should feel more comfortable leaning in for one reason: For years, contracting firms have shown an ability to harness the power of unproven technologies. Billiard referenced several contractors—from building materials suppliers to specialty trade contractors—who have been investing in technologies and efficiency programs for decades. Some have constructed building walls in temperature-controlled manufacturing facilities to remove some of the human interaction and the variable factors on a jobsite. Others have pioneered new technologies to safely and quickly demolish existing concrete structures using remote-controlled sawing equipment.

"The contractors who have been around for a long time are really good at finding a way forward," Billiard says. "They may not be the first on the technology train, but they know how to address and resolve problems."

That technology train will continue to pick up speed. Those problems will continue to evolve. Tax incentives will come and go. Despite all the changes on the horizon, though, the foundation of every construction company remains the same. "The underlying theme always needs to be that projects are producing positive cashflow," Oliveri says. "Make sure everyone in the organization understands that this is a cash culture. That's what keeps contractors going forward."

SOURCE: https://tinyurl.com/239rw2eg

AUGUST 14, 2025 - AUGUST 20, 2025 SMALL BUSINESS EXCHANGE 9



# PUBLIC LEGAL NOTICE ADVERTISEMENTS



### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2025-F-039, Scheduled Drydocking and Capital Improvebids by way of upload to the District's Procurement Portal: https://ggbhtd.bonfirehub.com by September 5, 2025, at 2:00 p.m., PT, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be conducted online on Friday, August 15, 2025, at 11:30 AM. Meeting information can be found in the Bid docu-

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writ-

The Bid Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations. Proposers will need to register. Once registered, to download the

- 1) Go to the District's Procurement Portal: https://ggbhtd.bonfirehub.com.
- 2) Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.

3) Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this Contract, please contact Johnathan Lucas, Contracts Officer, at jlucas@goldnegate.org.

/s/ Johnathan Lucas, Contracts Officer Dated: August 1, 2025 8/7, 8/14/25

CNS-3953615#

SMALL BUSINESS EXCHANGE



# **EVENTS**





# You're Invited!

# **District 11 Small Business Council**

# **Construction Committee Meeting**

Join us in person or online to connect with Caltrans staff and leadership.

Share your feedback, ask questions, and learn how to do business with Caltrans.

Topics include Prompt Pay, Insurance, and Safety Initiatives.



Wednesday, August 27 8:00 a.m.



4050 Taylor Street, San Diego, CA 92110



or click here to

JOIN VIRTUALLY

Questions? Contact us at: D11.Smallbusiness@dot.ca.gov

619 688 3151









# FICTITIOUS BUSINESS NAME STATEMENTS

### For Fictitious Business Name rate sheet and instructions, please email Nabil Vo at nvo@sbeinc.com

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Alphora Nails 5150 Geary Blvd, Ste #8, San Francisco, CA 94118 Full Name of Registrant #1

Alphora Beauty Club LLC. (CA)

Address of Registrant #1

2500 Deer Valley Rd, Apt 421

San Rafael, CA 94903

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2025.** 

Signed: Vitalii Revunov

This statement was filed with the County Clerk of San Francisco County on **07-01-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-01-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407012

Fictitious Business Name(s): **Autumn's Cafe** 

2071 Third Street, San Francisco, CA 94107

Full Name of Registrant #1 **Rimon M Jada** 

Address of Registrant #1

852 Santa Lucia Avenue, San Bruno, CA 94066

Full Name of Registrant #2

Sana R Jada Address of Registrant #2

852 Santa Lucia Avenue, San Bruno, CA 94066

This business is conducted by a married couple.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf N/A.}$ 

Signed: Rimon Jada

This statement was filed with the County Clerk of San Francisco County on **07-30-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 07-30-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

CharAid+ Address
1405 Van Ness Avenue Apt 507
San Francisco, CA 94109
Full Name of Registrant #1
Diamond Roots LLC. (CA)
Address of Registrant #1
1405 Van Ness Avenue Apt 507
San Francisco, CA 94109

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-15-2025.

Signed: Miguel Aguayo

This statement was filed with the County Clerk of San Francisco County on **07-15-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Maribel Jaldon** Deputy County Clerk 07-15-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

## FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

City Door & Hardware

165 13th Street, San Francisco, CA 94103 WJJ - D&H Inc. (CA)
Address of Registrant #1
165 13th Street, San Francisco, CA 94103

This business is conducted by a corporation.

The registrant(s) commenced to transact business the fictitious business name(s) listed above on 01-01-2010.

Signed: Donald Toy

This statement was filed with the County Clerk of San Francisco County on **07-23-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Mariedyne Nadonza** Deputy County Clerk 07-23-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407045

Fictitious Business Name(s):

Day and Night IV Address

234 9th Street, San Francisco, CA 94103
Full Name of Registrant #1
Dongjoo Management LLC (CA)

2108 N Street Ste N., Sacramento, CA 95816

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2025.** 

Signed: **Dongjoo Kim** 

This statement was filed with the County Clerk of San Francisco County on **08-04-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 08-04-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407076

Fictitious Business Name(s):

OCTIONS BUSINESS NO GENTLEMAN 22 COLLECTION 22 ARTIFACT 22 22 PROTONS

Address
1160 Battery St. E., Suite 100
San Francisco, CA 94111
Full Name of Registrant #1
KOEHNER LLC (CA)
Address of Registrant #1
1160 Battery St. E., Suite 100
San Francisco, CA 94111

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-07-2025.

Signed: Mitchell Harper

This statement was filed with the County Clerk of San Francisco County on **08-07-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Maribel Osoria** Deputy County Clerk 08-07-2025

08/14/25 + 08/21/25 + 08/28/25 + 09/04/25

# FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406876

Fictitious Business Name(s):

Gokumi Sushi Bar

564 South Van Ness Avenue San Francisco, CA 94110 Full Name of Registrant #1 Bolomj Inc (CA)

Address of Registrant #1
564 South Van Ness Avenue San Francisco, CA 94110

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-14-2025.** 

Signed: **Dashdorj Sanjaasuren** 

This statement was filed with the County Clerk of San Francisco County on **06-18-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-14-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s)

Intuitive Healing Touch SF

Address 4200 18th Street, Suite 204 San Francisco, CA 94114 Full Name of Registrant #1 Chadavarin Wessarojkit

Address of Registrant #1 7100 Geary Blvd, Apt 6 San Francisco, CA 94121

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A.

Signed: Chadavarin Wessaroikit

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Fictitious Business Name(s):
Japantown Dental
Address
1788 Sutter Street, Suite 201
San Francisco, CA 94115
Full Name of Registrant #1
Clint K. Taura, DDS, PC (CA)
Address of Registrant #1

Address of Registrant #1 1788 Sutter Street, Suite 201 San Francisco, CA 94115

This business is conducted by a corporation.

The registrant(s) commenced to transact business nder the fictitious business name(s) listed above on **10-27-2020.** 

Signed: Clint Taura

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Melvin Galvez** Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

## FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): New Gourmet Dim Sum

Address
651 Clement Street, San Francisco, CA 94118 Full Name of Registrant #1

New Gourmet Dim Sum LLC (CA)

Address of Registrant #1
651 Clement Street, San Francisco, CA 94118

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business inder the fictitious business name(s) listed above on 07-01-2025.

Signed: Simin Lawchen

This statement was filed with the County Clerk of San Francisco County on **07-28-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Monika Leng

Deputy County Clerk 07-28-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25 FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Norcal Vineyards** 

891 Beach Street, San Francisco, CA 94109 Full Name of Registrant #1

Anthony K Ford

Address of Registrant #1
8200 Old River Road, Ukiah, CA 95482

This business is conducted by an individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: Anthony K Ford

This statement was filed with the County Clerk of San Francisco County on **07-11-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez

Deputy County Clerk 07-11-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

PawPaisSF
Address
775 Rockdale Drive, San Francisco, CA 94127

Full Name of Registrant #1

William Potter Robb Jr

Address of Registrant #1

679 Waller Street, San Francisco, CA 94117

Full Name of Registrant #2

Sebastian Flinn Address of Registrant #2
775 Rockdale Drive, San Francisco, CA 94127

This business is conducted by a general

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-15-2025.

Signed: William Potter Robb Jr

This statement was filed with the County Clerk of San Francisco County on **06-18-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 06-18-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25



# FICTITIOUS BUSINESS NAME STATEMENTS

### For Fictitious Business Name rate sheet and instructions, please email Nabil Vo at nvo@sbeinc.com

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Meno Mind 583 Oxford Street San Francisco, CA 94134
Full Name of Registrant #1
Meno Mind LLC (CA)

Address of Registrant #1 **583 Oxford Street** San Francisco, CA 94134

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-16-2025.

Signed: Kelly Han

This statement was filed with the County Clerk of San Francisco County on **07-23-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 07-23-2025

08/14/25 + 08/21/25 + 08/28/25 + 09/04/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Rare Properties Northern California** 

Rafe Properties Northern Address 891 Beach Street San Francisco, CA 94109 Full Name of Registrant #1 Chelsea E. Ialeggio
Address of Registrant #1
98 Ryan Avenue
Mill Valley, CA 94941

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-23-2025.

Signed: Chelsea Ialeggio

This statement was filed with the County Clerk of San Francisco County on **07-09-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-09-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406921

Fictitious Business Name(s): Sabor Gaucho Address 1500 Broadway, San Francisco, CA 94109 Full Name of Registrant #1

La Alegria LLC (CA)

Address of Registrant #1

1500 Broadway, San Francisco, CA 94109

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-17-2025.

Signed: Sidinaldo Benhur Da Silva

This statement was filed with the County Clerk of San Francisco County on **07-17-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 07-17-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

10 Monterey Blvd.
San Francisco, CA 94131
Full Name of Registrant #1
RYS Architects Inc. (CA) Address of Registrant #1 10 Monterey Blvd. San Francisco, CA 94131

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: Christina Sauvageau

This statement was filed with the County Clerk of San Francisco County on **08-06-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Melvin Galvez** Deputy County Clerk 08-06-2025

08/14/25 + 08/21/25 + 08/28/25 + 09/04/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Tax Office SF Advisory

Address
513 Valencia #4
San Francisco, CA 94110
Full Name of Registrant #1
Aaron Kurt Phillips
Address of Registrant #1
513 Valencia #4, San Francisco, CA 94110

This business is conducted by an individual.

The registrant(s) commenced to transact business nder the fictitious business name(s) listed above on 05-09-2025.

Signed: Aaron Kurt Phillips

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Torah Solutions** Address
1459 18th Street, Suite 311
San Francisco, CA 94107
Full Name of Registrant #1
Booksandart Address of Registrant #1
1459 18th Street, Suite 311
San Francisco, CA 94107

This business is conducted by a limited liability company (CA)

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: David Baver

This statement was filed with the County Clerk of San Francisco County on **07-28-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 07-28-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Valley Fruit Financial 462 Columbus Avenue San Francisco, CA 94133 Full Name of Registrant #1 Michael Reyes Address of Registrant #1 462 Columbus Avenue

San Francisco, CA 94133

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-15-2025.** 

Signed: Michael Reyes

This statement was filed with the County Clerk of San Francisco County on **07-18-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-18-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

**Wu Acupuncture Herbal** Address
835 Clay Street, Ste 102
San Francisco, CA 94108
Full Name of Registrant #1
Yongyi Wu
Address of Registrant #1
640 Francisco Street, Unit 1214

San Francisco, CA 94133

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Yongyi Wu

This statement was filed with the County Clerk of San Francisco County on **07-23-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Liana Diep-Lee Deputy County Clerk 07-23-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407094

Fictitious Business Name(s): Fictitious Business Name(s):

Ivy Ascent Consulting
Address

1803 Folsom Street, Apt 5
San Francisco, CA 94103
Full Name of Registrant #1
KatSnaps Inc. (FL)
Address of Registrant #1
1803 Folsom Street, Apt 5
San Francisco San Francisco, CA 94103

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable.** 

Signed: Katherine Zhou

This statement was filed with the County Clerk of San Francisco County on **08-11-2025**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Giselle Romo** Deputy County Clerk 08-11-2025

08/14/25 + 08/21/25 + 08/28/25 + 09/04/25

# FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Ella + Aspen Address
1878 Market Street, Unit 107 San Francisco, CA 94102 Full Name of Registrant #1 Jaeden Sterling

Address of Registrant #1

1878 Market Street, Unit 107 San Francisco, CA 94102

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-02-2025.** 

Signed: Jaeden Sterling

This statement was filed with the County Clerk of San Francisco County on **07-07-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez** Deputy County Clerk 07-07-2025

### FICTITIOUS BUSINESS NAME STATEMENT

08/14/25 + 08/21/25 + 08/28/25 + 09/04/25

Fictitious Business Name(s)

My Canh Vietnamese Restaurant
Address
626 Broadway, San Francisco, CA 94133

My Canh LLC (CA)
Address of Registrant #1
414 Ramsell Street, San Francisco, CA 94132

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05-03-2025.

Signed: **Leanna C Louie** 

This statement was filed with the County Clerk of San Francisco County on **07-14-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.



### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**Cloud9 Decorations** 

Located at 1315 20th Avenue, San Francisco, CA 94122
This fictitious business name was filed in the County of San Francisco on 04-16-2019 under file 2019-0386148

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 JVG Decor LLC (CA) 1315 20th Avenue, San Francisco, CA 94122

This business was conducted by a limited liability company

Signed: Tsz Nga Wong

This statement was filed with the County Clerk of San Francisco County on

Melvin Galvez Deputy County Clerk 07-17-2025

07/24/25 + 07/31/25 + 08/07/25 + 08/14/25

12 SMALL BUSINESS EXCHANGE AUGUST 14, 2025 - AUGUST 20, 2025



# **SUCCESS STORIES**

# CoolCalifornia.org

# **SMALL BUSINESS CASE STUDY**

### Atlas Disposal Sacramento, CA

### **Keeping Sacramento** Clean and Green

Atlas Disposal Industries was founded on the principles of sustainability. People, planet and prosperity are the three principles that define the way they do business. Guided by these core values, Atlas has quickly emerged as the fastest growing waste and recycling hauling company in the Sacramento area. They strive to respond to urgent environmental challenges such as water conservation, waste reduction, and clean air.

Since 1996, Atlas Disposal has provided Sacramento region residents and over 2500 businesses with superior recycling and waste collection service with a focus on clean transportation. Atlas has been a pioneer in the use of clean fuel vehicles since early 2000. Their goal to operate the largest fleet of clean fuel vehicles for any privately held solid waste and recycling hauler in the greater Sacramento area was met in 2010, and they're not stopping now. In fact, Atlas Disposal recently purchased four new compressed natural gas (CNG) vehicles in 2011, bringing their fleet to 25 percent CNG.

Through their clean vehicle efforts, Atlas Disposal has calculated (using the CoolCalifornia Business Carbon Footprint Calculator) that for each vehicle converted from diesel to CNG, their carbon footprint was reduced by 1 ton of carbon dioxide. These findings have confirmed Atlas' commitment to the conversion of their fleet and have helped "fuel" their efforts to convert the entire fleet





"This is just the latest example of our commitment to ou istomers," says Dave Sikich, President of Atlas Disposa Industries. Cleaner and quieter trucks working in our communities!

### Atlas Disposal Industries

### **Business Snapshot:**

Waste and recycling collection service for the Sacramento Region that uses greener, alternative

award

### Green Business Highlights:

- · Collects organic and food waste materials like fruit, dairy, and soiled paper and processes into compost for use in commercial and residential applications.
- A vehicle fleet that's twenty five percent CNG

Total Bill Savings: Using CNG reduced their total fuel bill by roughly \$100,000 last year alone!

CO2 reduction: 14 tons

- Other awards and Recognitions:
   Four time California Waste Reduction Awards Program (WRAP) winner
- Certified Sacramento Sustainable Business
   Featured in Comstock magazine and The Sacramento
- Business Journal for their commercial collection organics program

### CoolCalifornia.org SMALL BUSINESS CASE STUDY

### **Royal Hawaiian Honey** Oakland, California

### Carbon Free Honey

Tropical Traders Specialty Foods, LLC, which produces the Royal Hawaiian Honey line, decided it could have a positive impact on climate change

In 2007, Royal Hawaiian Honey, in partnership with Carbonfund.org, performed a product life-cycle carbon dioxide analysis, which determines a product's carbon footprint. Royal Hawaiian Honey calculated how much energy is consumed in the production, shipping and distribution of all of the components that go into each and every jar of Royal Hawaiian Honey. This includes the extraction of silica from the ground to manufacture the glass jars, the production and printing of its label, the amount of energy used in bottling the honey, and the shipping of its products from Hawaii to markets as far away as New York. Once this figure was determined, the energy used is offset by investing in renewable energy sources, such as wind and sola

By taking responsibility for its carbon footprint and neutralizing its emissions, the Royal Hawaiian Hone label is working within its industry to make a difference. Since 2007, the Royal Hawaiian Honey brand has offset 60.25 metric tons of carbon emissions through an investment in reforestation, energy efficiency and renewable energy projects.





Co-Founders of Royal Hawaiian Honey

### **Business Snapshot**

Royal Hawaiian Honeys are 100 percent raw, single-source varietal honeys harvested by a family-owned apiary on the Big Island of Hawaii. Royal Hawaiian adheres to strict standards of sustainability by practicing organic farming and implementing a carbon-free initiative

award

### Climate Actions

- · Avoids chemicals or antibiotic use in their hives
- · Hives are inspected by Hawaii Organic Farmers
- · Uses packaging components made in the U.S.
- · Measures all carbon emissions resulting from their business operations and purchases an equivalent amount of off-sets through CarbonFund.Org
- Re-use boxes and pallets to ship their honey
- Uses shipping products made from 100 percent biodegradable materials

### stimated Yearly Savings

 Since 2007, the Royal Hawaiian Honey brand has offset 60.25 metric tons of carbon emissions through an investment in reforestation, energy efficiency and renewable energy projects

# **Persistence Pays Off for CG Coatings**

[ Article originally appeared in https://calosba.ca.gov]

### Visit CG Coatings online at https://cgcoatings.com/

Gerardo Chavez, President of CG Coatings, founded this company to become a business owner and serve the communities he had already been working in. CG Coatings had already worked on a contract with Travis Air Force Base's Aviation Museum but had been having some trouble connecting with other agencies and contracting officers. With the experience from their first contract and a focus on connecting with buyers, CG Coatings reached out to Norcal APEX Accelerator to support their government contracting goals.

With a successful contract under their belt. CG Coatings was eager to jump into networking and connecting with their next project. However, Norcal APEX Accelerator knew that a solid foundation would be a key component to their long-term success. While they already had their SAM account active, they needed to ensure it staved up to date. They also knew that there were



many opportunities outside of Federal contracting, which would require a separate registration on Cal eProcure

CG Coatings was eager to obtain contracting certifications too, knowing that it would give them a truly level playing field in both state and federal contracting. In addition to these registrations and certifications, a major focus was finding out how to get their company in front of prospective buyers while increasing their own awareness of upcoming opportunities. They found a challenge that many Public Works companies find, as they often considered solicitations that required bonding and insurance. Gerardo knew that they would have to develop many skills to maintain long term success in the government market, but with Norcal APEX Accelerator in their corner, they felt ready to hit the ground running.

Eager to advance their business, CG Coatings met with Norcal APEX Accelerator regularly. Tackling updates to their SAM account and DSBS profile were top priority, alongside completing their registration on Cal eProcure. From here, they moved on to completing applications for the Disadvantaged Business Enterprise (DBE) and CA SB certifications. While working through these registrations and certifications. CG Coatings also expanded their knowledge and networking skills by attending Norcal APEX Accelerator webinars and other partner events such as the Caltrans Contractors Bootcamp and Procurement Fairs.

They were able to network with local agencies like BART and VTA by attending their small business workshops as well. However, not everything went smoothly as they found themselves having trouble getting bonding and insurance on some of the projects they were interested in. Norcal APEX Accelerator was able to help them connect with a different insurance company in addition to helping them find solicitations that did not require bonding and insurance.

Within 4 months of connecting with Norcal APEX Accelerator, CG Coatings was able to complete their state registration, secure their CA SB-PW and DBE certifications, and submitted a complete and competitive bid for an opportunity with CA Highway Patrol. While they waited with bated breath, it was not long before they found out that they had missed the award by \$17. However, this encouraged them even more!

Undaunted, they continued meeting with Norcal APEX Accelerator and continued submitting bids until they found their success.

Visit link for the full article: https://tinyurl.com/27s7m5v3